

KLA - the best hired hand you'll ever have.

The KLA mission is to “advance members’ common business interests and enhance their ability to meet consumer demand.” KLA staff strive to accomplish this mission on a daily basis by providing personal service to members, part of which includes troubleshooting. Whether it’s sales tax questions, employment issues, legal matters, dealing with a government agency, or industry issues on which members want to take a stand, KLA can provide invaluable information and resources. A few examples of how KLA has helped members appear below.

A member was reviewing their electric bill and noticed sales tax had been included; however, in previous months it had not been charged. KLA confirmed utilities used to pump water and process feed are exempt from sales tax. Since the bill included a feedyard feed mill, the added tax was significant. After reviewing the bill with the utility company, it was discovered the addition of the tax was due to a change in the computer system. The tax, therefore, was removed. A sales tax refund can be claimed going back 36 months.



KLA legal staff assisted a member in keeping a current pasture lease when a new landlord tried to increase rent on an oral lease after the statutory deadline had passed to give written notice to terminate an oral farm lease or change the lease terms. The deadline is thirty days prior to March 1.

A member called with a concern that the spacing of barbs on their barbed wire would disqualify them from receiving cost-share funds through the Emergency Conservation Program. KLA staff worked with state USDA staff to ensure the wire was not an issue for cost-share specifications.

